



Swiss Life Asset Managers appoints Eduardo Illitsch as Head International Sales

22 October 2020

Eduardo Illitsch has been appointed Head International Sales at Swiss Life Asset Managers. With the responsibility for the international sales teams in London and Frankfurt covering Europe (ex DACH and France), the Middle East and Asia. The team will cover insurances, pension funds and institutional clients with investment solutions in Real Estate, Infrastructure, Fixed Income, Multi Assets and Equities.

Eduardo Illitsch will report to Marius Würgler Head Sales & Marketing and Member of the Executive Committee of Swiss Life Asset Managers.

Eduardo joined Swiss Life Asset Managers in 2018 and has served in different roles within the company covering Germany as well as various other international markets.

In his new role, he will be responsible to further accentuate Swiss Life Asset Managers' international sales strategy. He and his team will offer funds and custom-tailored investment solutions for institutional clients.

Eduardo Illitsch has more than 20 years of experience in different client facing roles at J.P. Morgan Asset Management, State Street Global Advisors and Credit Suisse. He also served as president of the board of a Swiss Pension Fund and was member of the Swiss philanthropy board of an international company.



Eduardo Illitsch, Head International Clients, Swiss Life Asset Managers

Swiss Life Asset Managers has a total of €240.4 billion in assets under management and is a leading institutional real estate asset manager in Switzerland, France, Germany, Luxembourg and the UK. It is one of the largest European Real Estate Managers as well as an ambitious investor in Infrastructure and Clean Energy. On the liquid asset side, the company has an important footprint in fixed income as well as on risk-based equity and multi-assets strategies.

Information

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Swiss Life Asset Managers

Swiss Life Asset Managers has more than 160 years of experience in managing the assets of the Swiss Life Group. This insurance background has exerted a key influence on the investment philosophy of Swiss Life Asset Managers, which is governed by such principles as value preservation, the generation of consistent and sustainable performance and a responsible approach to risks. That's how we lay the groundwork for our clients to make solid, long-term plans – in self-determination and with financial confidence. Swiss Life Asset Managers offers this proven approach to third-party clients in Switzerland, France, Germany, Luxembourg and the UK.

As at 30 June 2020 assets under management for third-party clients amount to EUR 77.9 billion. Together with insurance assets for the Swiss Life Group, total assets under management at Swiss Life Asset Managers stood at EUR 240.4 billion. Swiss Life Asset Managers is a leading real estate manager in Europe¹. Of the assets totaling EUR 240.4 billion, EUR 67.1 billion is invested in real estate. In addition, Swiss Life Asset Managers has real estate under administration of EUR 26.6 billion through its subsidiaries Livit and Corpus Sireo. Total real estate under management and administration at the end of June 2020 thus came to EUR 93.6 billion.

Swiss Life Asset Managers employs about 2200 people in Europe.

¹ INREV Fund Manager Survey 2020 (AuM as of 31.12.2019)